

HUMAN SERVICES DEPARTMENT



1115 DRAFT WAIVER APPLICATION AND MEDICAID MCO PROCUREMENT

TRIBAL LISTENING SESSION

JULY 18, 2022
JULY 19, 2022
JULY 21, 2022

INVESTING FOR TOMORROW, DELIVERING TODAY.

LAND ACKNOWLEDGEMENT

On behalf of all colleagues at the Human Services Department, we humbly acknowledge we are on the unceded ancestral lands of the original peoples of the Apache, Diné and Pueblo past, present, and future.

With gratitude we pay our respects to the land, the people and the communities that contribute to what today is known as the State of New Mexico.



Evening drive through Corrales, NM in October 2021.
By HSD Employee, Marisa Vigil

AGENDA

- Welcome, Introductions, and Invocation
- Land Acknowledgement
- Overview of Current Activities
  - 1115 Waiver Renewal
  - Managed Care Organization Procurement
  - Timeline
  - Engagements
- Proposals and Decisions
- Adjourn

WHAT WE ARE ASKING OF YOU TODAY

- Provide direction on proposal for Traditional Healing reimbursement
- Provide direction on proposal for specialty Managed Care Organization for Children in Custody

1115 DEMONSTRATIONS

Purpose

- CMS grants waiver and/or expenditure authority under the Social Security Act (SSA) to approve **pilot or experimental initiatives** that are likely to further the objectives of the Medicaid program

Approval Periods

- Five-year renewal request must be submitted no later than 12 months before the expiration

Potential Opportunities

- Population Health and Health Equity Investments
- Continuous Eligibility
- Medicaid services for justice-involved individuals

HUMAN SERVICES DEPARTMENT

Investing for tomorrow, delivering today.

MCO PROCUREMENT PROCESS

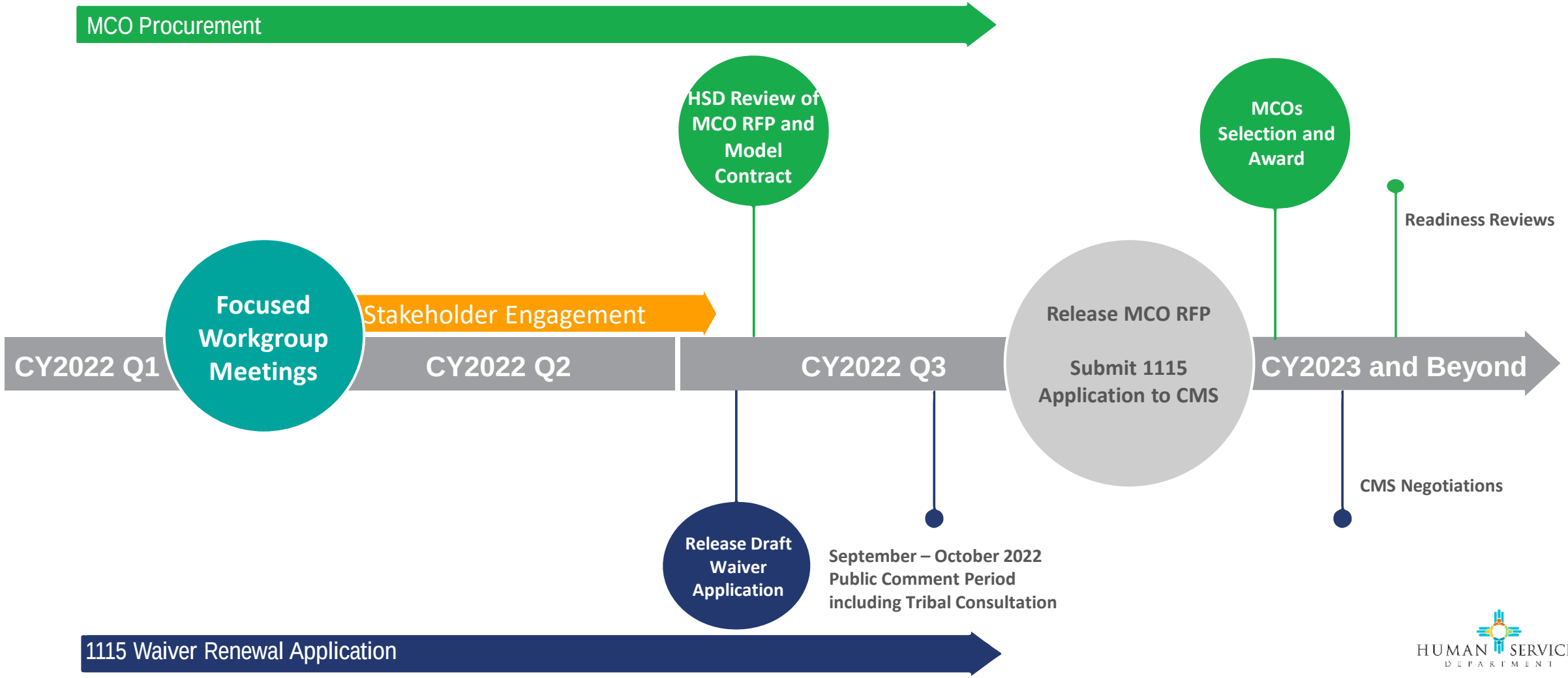
Procurement presents the opportunity to select MCOs that will best partner with HSD to achieve the goals and objectives for Medicaid of the Future

1. **Publication of MCO Request for Proposals (RFP):** RFP will include mandatory and technical requirements for bidders to submit proposals for evaluation and demonstrate their ability to meet contractual requirements.
2. **Proposal Evaluation:** Timely proposals are evaluated based on a HSD's specified scoring methodology and evaluation criteria.
3. **Intent to Award:** Successful MCOs are invited to enter contract negotiations followed by contract award.
4. **Readiness Reviews:** Desk and onsite readiness reviews of MCOs selected for January 2024 contract; occurs in 2023.
5. **Contract Year Begins:** January 1, 2024

HUMAN SERVICES DEPARTMENT

Investing for tomorrow, delivering today.

MCO PROCUREMENT AND 1115 RENEWAL TIMELINE



HUMAN SERVICES DEPARTMENT

Investing for tomorrow, delivering today.

ENGAGEMENTS

Date	Meeting
April 26, 2022	Tribal Listening Session
May 4, 2022	Sister Agency and Partner Session
May 5, 2022	Large Stakeholder Session
May 11, 2022	Legislator Session
May 11, 2022	Legislative Finance Committee (LFC), Department of Finance and Administration (DFA), and Governor's Office Listening Session
May 12, 2022	Tribal Meeting with Navajo Nation
May 13, 2022	Tribal Meeting with Zuni and Laguna Pueblo

Visit Medicaid Program of the Future (2024) | New Mexico Human Services Department (state.nm.us) to access presentations conducted during the respective stakeholder engagements

PROPOSAL #1: MEMBER-DIRECTED TRADITIONAL HEALING

- Cover service through Medicaid's Managed Care Delivery System
  - Native American Healers would be a covered benefit
  - Service would be subject to a $500 annual dollar limit, per Native American member, per year
  - Service may also be offered as a MCO Value Added Service
- Benefits
  - Protects privacy of healer
  - Native American healing therapies would encompass a wide variety of culturally-appropriate therapies that support members in their communities, addressing their physical and emotional health.

DISCUSSION - MEMBER-DIRECTED TRADITIONAL HEALING REIMBURSEMENT

1. Do you agree with titling this benefit, Member-Directed Traditional Healing?
2. Do you believe an annual budget of $500 is acceptable?
3. Will the proposal address the challenges faced by Native Americans trying to access traditional healing services?
4. Are there concerns with receiving this service through the Managed Care Delivery System?

PROPOSAL #2: CHILDREN IN STATE CUSTODY (CISC)

- **Dedicated MCO to serve non-Native American children in state custody; optional for Native American children in state or tribal custody**
- A single MCO for the duration of state custody allows for specialization and singular focus of resources and oversight for this important and vulnerable population
- Benefits
  - Allows NM to develop CISC-specific standards and monitoring designed to meet the unique needs of CISC population
  - Key personnel with expertise with serving CISC
  - Specialized training for staff, stakeholders, and providers
  - Focus on addressing the health equity and cultural needs of CISC
  - More intensive care coordination expectations to improve communication and coordination necessary in response to complex care needs and multi-system/interested party involvement
  - Development of a provider network that represents the needs of the CISC population that is able to offer community-based, trauma-informed, and specialty services, and designed to reduce the needs for out-of-home and out-of-state placements
  - CISC-specific quality metrics and performance measures

DISCUSSION - SPECIALTY PLAN FOR CHILDREN IN STATE OR TRIBAL CUSTODY

1. Do you support the proposal to dedicate one MCO to serve non-Native American children in state custody, while providing the option for Native American children in state or tribal custody to enroll in this single specialized MCO?
2. If Native American children in state or tribal custody select enrollment into the single specialized MCO, are there specific standards and monitoring expectations you would like considered?
3. Are there barriers and challenges that Native American children in state or tribal custody would face if enrolled and being served by one dedicated MCO?
4. What expertise/resources would you want MCOs to have or demonstrate for ensuring coordination of care and managing services for the Native American Children in State or Tribal Custody that enroll in the single specialized MCO?

POINTS OF CONTACT

SHELLY BEGAY

- Shelly.Begay@state.nm.us
- 505-470-2731

THERESA BELANGER

- Theresa.Belanger@state.nm.us
- 505-670-8067